

# Jeff Crites

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## EXPERIENCE

### Student

Aug 01 - Present

### Scientific Systems Analyst

Mar 98 -Sep 99

Eli Lilly & Company (Contractor through Volt Technical Services)

- Encouraged communication between Managers, Sr. Scientists, Lilly Corp., & FDA.
- Managed workgroup for critical IT Applications, & Lab Instruments.
- Implement Methodology across several platforms and instances.
- Implemented Global Procurement computerized systems validation for an access database utilized at various Lilly overseas locations within Global Procurement.
- Employee of the Quarter (1st Quarter, 1999).

### Product Manager- Industrial Computers & Network Products

May 97-Mar 98

Support Net, a division of Gates/Arrow

- Technical Sales of IBM Networking & Industrial, Mobile, & Wireless Computers.
- Increased Profitability of both divisions within the company.
- Initiated the Marketing Programs, which increased sales for both divisions.
- Taught classes concerning IBM/other networking technologies.

### National Technical Sales Engineer

Feb 96-May 97

Howard W. Sams, a division of Bell Atlantic Directory Graphics

- Supported technical projects for customers, managers, technicians, & sales staff.
- Created & developed the Technical Sales Engineer position & Sales Proposal Process.
- Support ongoing technical projects, questions, and development for customers.
- Designed, implemented, and coordinated the database transaction & extraction.

### Systems Operator (Computer Operations)

Jun 91- Feb 96

Purdue University Computing Center (Now ITAP)

- Responsible for systems operations & customer questions for UNIX & IBM operating systems.
- Assisted in maintaining Computer Center library and documentation.

### Command and Control Operator

Mar 87 -Mar 91

U.S. Air Force, European Theater & HQ SCCC/SOYOW

- Installed computer systems at embassies, consults, and NATO bases.
- Trained operation employees at the work center.
- Top Secret/TSBI/SIOP/NATO Security Clearance.

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## **ADDITIONAL EXPERIENCE & AFFILIATIONS**

- Graduate Teaching Instructor OLS274 – Applied Leadership, Purdue University Aug 08 - Present
- Graduate Assistant MGMT323 – Intro. to Marketing, Purdue University Aug 08 - Jan 09
- Graduate Assistant MGMT649 – Global Marketing, Purdue University Aug 08 - Jan 09
- Graduate Assistant OLS477 – Conflict Mngt., Purdue University May 08 - Aug 08
- Resident Assistant, SW 4<sup>th</sup> Floor, Cary Quadrangle, Purdue University Aug 07 - May 08
- Teaching Assistant OLS440 – Leadership Ethics, Purdue University Aug 07 - Aug 08
- Dean's List & Semester Honors, Spring 2007 Purdue University May 07 - Aug 08
- Teaching Assistant ENTR200 – Entrepreneurship, Purdue University Nov 06 - Present
- Student Ambassador, College of Technology, Purdue University Jan 07 - Aug 07
- Semester Honors, Fall 2006, Purdue University Dec 06
- 2006 Dean's Award for Business Administration – Ivy Tech May 06
- Lafayette Urban Ministry Camp Counselor Aug 05
- Executive Director of Communications – Student Govt. – Ivy Tech Aug 05 - Aug 06
- Phi Theta Kappa International Honor Society Aug 04 - Aug 06
- State Representative Candidate (District 27 – Indiana) May 04 - Nov 04
- Teaching Assistant CS235, Purdue University Jan 04 - May 04
- Purdue University Football Statistician May 96 - Aug 06
- Assistant District Commissioner (Boy Scouts of America) (Indiana) Aug 98 - Aug 04
- Epsilon Tau Sigma National Veteran's Fraternity; Nat. Board Member Nov 93 - Jun 04
- Purdue University Student Life Advisor Purdue University Admissions Aug 02 - May 03
- Eli Lilly School Mentor Program for Indianapolis Public School #47 May 98 - Aug 99
- Purdue University President's Council Member Nov 96 - Jan 98
- IBCA Electronic Commerce Task Force, Electronic Commerce Chair Dec 96 - May 97
- Senator Lugar for President Internet Committee; Chairperson May 95 - Apr 96

## **PROFESSIONAL CERTIFICATES & CERTIFICATIONS**

- Certificate Entrepreneurship & Innovation, Purdue University (Program GPA: 4.0) Dec 07
- OSHA Training Course (30-hour), U.S. Department of Labor (Cert. #900048388) Dec 06

## **PROFESSIONAL PUBLICATIONS & PRESENTATIONS**

- Crites, Jeffrey, Dr. Naimi, Linda, & Prothero, Kevin. (15 September 2007). A comparison of the moral and ethical entrepreneurship factors that effect leadership students at Purdue University. *Ethics & Critical Thinking Journal*. Presented at the Global Education Conference, Arlington, TX. June 2007. Franklin Publishing Company.
- Crites, Jeffrey, Dr. Homan, Scott. (15 February 2009). Virtual learning environment mixed method survey results and interpretation. *Academy of Human Resource Development*. North American Conference, Washington, D.C. February 2009. AHRD.

